



## Christine Ing

### Associée

Toronto

[christineing@mccarthy.ca](mailto:christineing@mccarthy.ca)

t. +1 416-601-7713

### Faculté de droit

Osgoode Hall Law School  
University of Toronto

### Secteurs d'activité

Technologie  
Technologie financière  
Droit bancaire et services financiers  
Groupe Caisses de retraite

### Domaines de pratique

Cyber/Données

*Disponible en Anglais seulement*

## Christine syncs technology with the law, combining analytical reasoning with innovative solutions to resolve clients' most complex tech problems

Christine is an equity partner and leader of the firm's National Technology Law Group and co-leader of the FinTech Group. She is nationally recognized as an expert in commercial transactions involving information technology, data security, intellectual property and supports a wide-range of clients with unparalleled knowledge and industry expertise.

For over twenty years, she has helped clients in connection with complex technology transactions, including outsourcing, cloud computing, SaaS and other strategic procurement arrangements, software development and systems implementation (including agile methodologies), licensing, data sharing and joint ventures. She has particular expertise in the area of information security and third party vendor risk management. Christine has assisted clients across a broad spectrum of industry sectors, with a focus on banking and other regulated industries. In all of her mandates, Christine prioritizes educating clients, offering deep insight into the commercial realities of technology transformation.

As a leading voice on a range of emerging technologies, including big data, artificial intelligence and blockchain, Christine will play a key role in market leading FinTech initiatives and build upon McCarthy Tétrault's innovative fast-growth initiatives. She has recently been involved in a number of "open data" and alternative data projects, and has advised on a number of strategic collaborations between incumbents and disruptors."

### SELECT EXPERIENCE:

- Structuring and negotiating two-way data sharing agreements between collaboration partners in relation to data of mutual customers

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- Advising financial institutions in relation to procuring AI - powered SaaS solutions from foreign service providers and managing and mitigating the associated information security and privacy risks
- Counselling a number of financial institutions in relation to payments modernization in Canada
- Assisting banks in negotiating credit and debit card manufacturing and supply arrangements
- Assisting a multi-national bank in connection with its core commercial arrangements with its payment network providers
- Advising a number of financial institutions in relation to the administration of financial benchmarks in Canada
- Advising a life insurance provider in relation to multiple vendor agreements central to the modernization of its online application and adjudication processes
- Advising an auto insurance provider in relation to the launch of a mobile telematics app
- Assisting a U.K.-based mobile app provider in the healthcare space with its expansion into Canada and the negotiation of a long-term, exclusive reseller and collaboration agreement in Canada
- Advising a foreign provider of healthcare solutions in relation to the divestiture of its Canadian business and the structuring and negotiation of a long-term, exclusive reseller agreement in Canada
- Acting for a leading Canadian pharmaceutical company on the structuring and negotiation of a long-term collaboration agreement for the development and commercialization of a drug for the treatment of certain neurological conditions, including the securing of key patent and technology licences from a large US-based biotech company
- Advising a U.S.-based outsourcing service provider in relation to a multi-year, high value outsourcing agreement with provincial health authorities

Christine holds a Bachelor of Science in Engineering from the University of Toronto, 1990, and obtained her LLB from Osgoode Hall Law School, 1993. She was called to the Ontario bar in 1995.

## PRESENTATIONS

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- Guest speaker, "AI for General Counsels and Legal Departments", General Counsel of Publicly-Listed, Family-Controlled Canadian Companies, June 25, 2024
- Guest speaker, "Annual Update on Contract Drafting" Program, Ontario Bar Association, March 19, 2024
- Guest speaker, "Forum on Data Governance & Ethics", Cambridge Forums, November 28, 2023
- Guest speaker, "Outsourcing 2023: Fundamentals, Key Issues, and Best Practices" Program, Practising Law Institute, October 26, 2023
- Guest speaker, "Accelerate AI" Program - "Accelerate the AI Contracting Process: Tips from the Trenches", Vector Institute, July 6, 2021
- Guest speaker, "Board Oversight of Artificial Intelligence" Course, Institute of Corporate Directors, May 11, 2021

## RECENT THIRD PARTY PUBLICATIONS

- Featured in the article, "[Message to lawyers struggling with work-life balance issue](#)", *Canadian Lawyer Magazine*, November 2022
- Featured in the article, "[Show Me The Money](#)", *National Magazine, The Canadian Bar Association*, April 2021
- Co-author with Michael Scherman and Drew Wong, "[Federal Government's Directive on Automated Decision-Making: Considerations and Recommendations](#)", *Internet and E-Commerce Law in Canada*, June 2019

## Prix et distinctions

### Chambers Global

Band 1: Information Technology - Canada

### Chambers Canada

Band 1: Information Technology

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## **Chambers FinTech - Canada**

Leading Lawyer: FinTech Legal

## **The Canadian Legal Lexpert Directory**

Leading Lawyer: Computer & IT Law; Data Protection & Privacy; Technology Transactions

## **The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada**

Leading Lawyer: Computer & I.T. Law, Technology

## **Lexpert Special Edition: Technology & Health Sciences**

Leading Lawyer

## **The Legal 500 - Canada**

Hall of Fame: Technology

## **Who's Who Legal: Thought Leaders**

Data - Information Technology 2021

## **Who's Who Legal: Global Leader - 2021**

Data - Information Technology

## **IFLR 1000 Guide to the World's Leading Financial Law Firms**

Highly regarded: Financial services regulatory

## **Intellectual Asset Management (IAM) Patent 1000**

Leading Lawyer: Patent Transactions

## **Global Data Review 100**

Leading Lawyer

## **Best Lawyers in Canada - 2022**

Lawyer of the Year: Technology Law

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## Mandats récents

- **Silver Lake, une société mondiale de capital-investissement dans le secteur des technologies, réalise un investissement de 6,4 G\$ US dans le capital-actions de Vantage Data Centers**  
6 mars 2024
- **La Banque de Nouvelle-Écosse s'associe à deux sociétés de développement autochtones et à une Première Nation pour créer une nouvelle maison de courtage de valeurs au Canada**  
23 février 2024
- **Lithium Americas Corp. annonce son intention de se scinder en deux sociétés distinctes axées sur le lithium**  
3 octobre 2023
- **Corus Entertainment Inc. conclut une entente pour la vente de sa filiale de logiciels Toon Boom à Integrated Media Company pour 147,5 M\$ CA**  
13 juillet 2023

## Publications récentes

- **Perspectives 2024 pour le secteur de la technologie**  
4 mars 2024
- **Federal Advisory Committee on Open Banking's Final Report Released**  
10 août 2021
- **2023 Fall Economic Statement: Financial Services Sector Measures**  
22 novembre 2023

## Événements

- **Sommet concernant le droit de l'intelligence artificielle**  
11 mai 2023

