



## Rami Chalabi

### Partner

Toronto

[rchalabi@mccarthy.ca](mailto:rchalabi@mccarthy.ca)

t. +1 416-601-8125

+ 1 647-308-9152

### Bar Admission

Ontario 2011

### Law School

University of Western Ontario

University of Toronto

### Industries

Cannabis

### Practices

Mergers & Acquisitions

Capital Markets

Real Estate

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## Rami uses excellent commercial judgment and technical knowledge to safeguard client's interests and help them achieve their business goals

Rami Chalabi is a partner in the firm's Business Law Group in Toronto. He has a dynamic corporate commercial practice and is an expert in guiding businesses through complex transactions. With a practice focused on mergers and acquisitions, corporate finance, joint ventures and strategic alliances, Rami acts in both the domestic and cross-border context.

Rami's clients include financial sponsors, seasoned public issuers and emerging companies, who entrust Rami with understanding their business needs and defending their interests with pragmatic and strategic counsel. He has extensive experience acting in a broad range of regulated industries including manufacturing, mining and metals, real estate, technology, financial services, media & telecommunications, cannabis, gaming and healthcare.

Rami's is recognized by national and international directories, including being recognized as a Leading Lawyer Under 40 by the Lexpert Rising Stars Awards.

Rami's recent representative transactions include:

- TerraVest Industries, in connection with its acquisition of Highland Tank Holdings for US\$78 million
- HPS Investment Partners, in connection with its acquisition with Appollo Global Management of Great Canadian Gaming Corporation for approximately \$3.3 billion
- mdf commerce inc. in connection with its acquisition of Periscope Intermediate Corp. for approximately C\$260 million and concurrent financing of approximately \$120 million
- MPM BioImpact, a world-leading biotechnology investment firm, in connection with its acquisition of Reunion Neuroscience

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- BMO Capital Markets, in connection with the comprehensive refinancing of NFI Group Inc., for aggregate gross proceeds of approximately \$444 million
- SNDL Inc. in connection with its acquisition of Alcanna for approximately \$346 million
- Auxly Cannabis Group in its C\$123 million private placement of a convertible debenture with Imperial Brands, a UK-based tobacco company
- RuggedCom Inc., a leading provider of rugged communications networking solutions designed for mission-critical applications in harsh environments, in its defense of an unsolicited take-over bid by Belden Inc. and subsequent supported acquisition by Siemens Canada Limited by way of takeover bid for approximately \$440 million
- Xstrata Coal, in its US\$435-million sale of a 25% interest in its British Columbia coal operations to JX Nippon Oil & Energy. Xstrata Coal, in its acquisition of the Sukunka hard coking coal deposit from Talisman Energy Inc. for US\$500 million
- Glencore International, in its acquisition of all the outstanding shares of Viterro for approximately \$6.1 billion by way of a plan of arrangement and the sale of certain assets of Viterro to each of Agrium and Richardson International for aggregate proceeds of approximately \$2.6 billion

In addition, Rami is regarded as a thought leader in the cannabis market and is an adjunct professor at the University of Western Ontario, Faculty of Law, teaching "Cannabis Law and Practice".

## Awards & Rankings

### Chambers Canada

Leading Lawyer: Cannabis Law

### The Legal 500 - Canada

Next Generation Partner: Cannabis

### LMG Life Sciences

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Star: Financial and Corporate

## Lexpert Rising Star 2023

Leading Lawyers Under 40

## The Canadian Legal Lexpert Directory

Leading Lawyer: Mergers & Acquisitions

## Lexpert Special Edition: Finance and M&A

Leading Lawyer

## Recent Experience

- **TerraVest Industries Inc. completes upsized bought deal treasury offering of C\$96.53M**  
May 15, 2024
- **SCF Partners Inc. acquires Pipeline and Industrial Materials business from Entegris**  
March 1, 2024
- **NFI completes C\$125M offering of subscription receipts**  
June 6, 2023
- **SNDL Inc. acquires The Valens Company**  
January 17, 2023

## Recent Insights

- **Doing Business in Canada: Updated edition now available**  
November 9, 2023
- **2022 in Review – An Evolving Canadian Psychedelics Landscape**  
July 6, 2023

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- **Can a bidder structure an offer to discourage the exercise of a ROFR?**

February 6, 2023

- **The AGCO Updates Cannabis Inducement Standards**

February 16, 2022

