



Christine Ing

Partner

Toronto

christineing@mccarthy.ca

t. +1 416-601-7713

Bar Admission

Ontario 1995

Law School

Osgoode Hall Law School
University of Toronto

Industries

Technology
Fintech
Banking & Financial Services
Pension Funds Group

Practices

Cyber/Data

Christine syncs technology with the law, combining analytical reasoning with innovative solutions to resolve clients' most complex tech problems

Christine is an equity partner and leader of the firm's National Technology Law Group and co-leader of the FinTech Group. She is nationally recognized as an expert in commercial transactions involving information technology, data security, intellectual property and supports a wide-range of clients with unparalleled knowledge and industry expertise.

For over twenty years, she has helped clients in connection with complex technology transactions, including outsourcing, cloud computing, SaaS and other strategic procurement arrangements, software development and systems implementation (including agile methodologies), licensing, data sharing and joint ventures. She has particular expertise in the area of information security and third party vendor risk management. Christine has assisted clients across a broad spectrum of industry sectors, with a focus on banking and other regulated industries. In all of her mandates, Christine prioritizes educating clients, offering deep insight into the commercial realities of technology transformation.

As a leading voice on a range of emerging technologies, including big data, artificial intelligence and blockchain, Christine will play a key role in market leading FinTech initiatives and build upon McCarthy Tétrault's innovative fast-growth initiatives. She has recently been involved in a number of "open data" and alternative data projects, and has advised on a number of strategic collaborations between incumbents and disruptors."

SELECT EXPERIENCE:

- Structuring and negotiating two-way data sharing agreements between collaboration partners in relation to data of mutual customers
- Advising financial institutions in relation to procuring AI - powered SaaS solutions from foreign service providers and managing and mitigating the

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associated information security and privacy risks

- Counselling a number of financial institutions in relation to payments modernization in Canada
- Assisting banks in negotiating credit and debit card manufacturing and supply arrangements
- Assisting a multi-national bank in connection with its core commercial arrangements with its payment network providers
- Advising a number of financial institutions in relation to the administration of financial benchmarks in Canada
- Advising a life insurance provider in relation to multiple vendor agreements central to the modernization of its online application and adjudication processes
- Advising an auto insurance provider in relation to the launch of a mobile telematics app
- Assisting a U.K.-based mobile app provider in the healthcare space with its expansion into Canada and the negotiation of a long-term, exclusive reseller and collaboration agreement in Canada
- Advising a foreign provider of healthcare solutions in relation to the divestiture of its Canadian business and the structuring and negotiation of a long-term, exclusive reseller agreement in Canada
- Acting for a leading Canadian pharmaceutical company on the structuring and negotiation of a long-term collaboration agreement for the development and commercialization of a drug for the treatment of certain neurological conditions, including the securing of key patent and technology licences from a large US-based biotech company
- Advising a U.S.-based outsourcing service provider in relation to a multi-year, high value outsourcing agreement with provincial health authorities

Christine holds a Bachelor of Science in Engineering from the University of Toronto, 1990, and obtained her LLB from Osgoode Hall Law School, 1993. She was called to the Ontario bar in 1995.

PRESENTATIONS

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- Guest speaker, "AI for General Counsels and Legal Departments", General Counsel of Publicly-Listed, Family-Controlled Canadian Companies, June 25, 2024
- Guest speaker, "Annual Update on Contract Drafting" Program, Ontario Bar Association, March 19, 2024
- Guest speaker, "Forum on Data Governance & Ethics", Cambridge Forums, November 28, 2023
- Guest speaker, "Outsourcing 2023: Fundamentals, Key Issues, and Best Practices" Program, Practising Law Institute, October 26, 2023
- Guest speaker, "Accelerate AI" Program - "Accelerate the AI Contracting Process: Tips from the Trenches", Vector Institute, July 6, 2021
- Guest speaker, "Board Oversight of Artificial Intelligence" Course, Institute of Corporate Directors, May 11, 2021

RECENT THIRD PARTY PUBLICATIONS

- Featured in the article, "[Message to lawyers struggling with work-life balance issue](#)", *Canadian Lawyer Magazine*, November 2022
- Featured in the article, "[Show Me The Money](#)", *National Magazine, The Canadian Bar Association*, April 2021
- Co-author with Michael Scherman and Drew Wong, "[Federal Government's Directive on Automated Decision-Making: Considerations and Recommendations](#)", *Internet and E-Commerce Law in Canada*, June 2019

Awards & Rankings

Chambers Global

Band 1: Information Technology - Canada

Chambers Canada

Band 1: Information Technology

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Chambers FinTech - Canada

Leading Lawyer: FinTech Legal

The Canadian Legal Lexpert Directory

Leading Lawyer: Computer & IT Law; Data Protection & Privacy; Technology Transactions

The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada

Leading Lawyer: Computer & I.T. Law, Technology

Lexpert Special Edition: Technology & Health Sciences

Leading Lawyer

The Legal 500 - Canada

Hall of Fame: Technology

Who's Who Legal: Thought Leaders

Data - Information Technology 2021

Who's Who Legal: Global Leader - 2021

Data - Information Technology

IFLR 1000 Guide to the World's Leading Financial Law Firms

Highly regarded: Financial services regulatory

Intellectual Asset Management (IAM) Patent 1000

Leading Lawyer: Patent Transactions

Global Data Review 100

Leading Lawyer

Best Lawyers in Canada - 2022

Lawyer of the Year: Technology Law

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Recent Experience

- **Silver Lake, a global technology investment firm, makes US\$6.4B equity investment in Vantage Data Centers**
March 6, 2024
- **Bank of Nova Scotia partners with two Indigenous development corporations and a First Nation to establish a new investment dealer in Canada**
February 23, 2024
- **Lithium Americas Corp. separates into two independent lithium companies**
October 3, 2023
- **Corus Entertainment Inc. sells Toon Boom Animation Inc. to Integrated Media Company for C\$142M**
August 24, 2023

Recent Insights

- **Federal Government Releases Additional Details on Consumer-Driven Banking (Open Banking) Framework**
April 17, 2024
- **Technology Perspectives Outlook 2024**
February 12, 2024
- **2023 Fall Economic Statement: Financial Services Sector Measures**
November 22, 2023
- **Key Takeaways from McCarthy Tétrault's Artificial Intelligence Law Summit**
May 16, 2023

Events

■ Artificial Intelligence Law Summit

May 11, 2023

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