



Ted A. Cox

Partner

Toronto

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t. +1 416 601-7814

Bar Admission

Ontario 2013

Law School

University of Detroit Mercy

University of Windsor

Practices

Secured Lending & Project Finance

Real Estate

Real Property Acquisitions &

Dispositions

Leasing

Real Estate Financing

Real Property Development

Industries

Infrastructure

Since 2012, Ted has practiced in the Toronto office of the firm's Real Property and Planning group. Ted primarily focuses on acquisitions and dispositions (including sale-leasebacks and both portfolio and single-asset deals) but his practice also encompasses many broader aspects of commercial real estate including secured lending transactions for borrowers and lenders; commercial, industrial and retail leasing (including data-centre leasing); and commercial construction and development projects.

In recent years, Ted has dedicated a significant portion of his practice to serving the REIT community and has quickly developed a reputation amongst his clients for being a responsive, practical, client-driven and business-minded lawyer leading complex acquisitions (including REIT-unit take-backs), joint-venture arrangements, and financings on their behalf. His clients appreciate his ability to work quickly, identify and explain legal issues, and offer practical guidance throughout a transaction.

His terrific service, he's really responsive, and he's technically very good.

— CLIENT, ACRITAS STARS SURVEY

In addition, Ted serves as Canadian leasing counsel to several national tenants.

Ted's industry focus and business-minded approach arose naturally out of his 'prior life' in the commercial real estate sector where he worked in analysis, property management and as a sales agent at a national US commercial real estate brokerage. He received his Bachelor of Science in Business Management from Brigham Young University and received dual Canadian and American JD degrees (magna cum laude) from the University of Windsor and the University of Detroit Mercy. He is a member of the Law Society of Ontario, Canadian Bar Association, and the Ontario Bar Association.

Awards & Rankings

Acritas Stars

"Stand-out lawyer"

Recent Experience

- **JV between Dream Industrial REIT and GIC acquires Summit Industrial Income REIT for C\$5.9B**

February 17, 2023

- **SiteOne Landscape Supply, Inc. acquires Linzel Distributing**

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August 12, 2022

- **Instar partners with management to acquire Greenwood Mushrooms Development Corp. from Novacap**

June 29, 2022

- **MUFG Union Bank, Ltd., Canada Branch (MUFG), and Associated Bank, N.A. finances acquisition of a portfolio of wind projects in Ontario by Capstone Infrastructure**

January 08, 2021